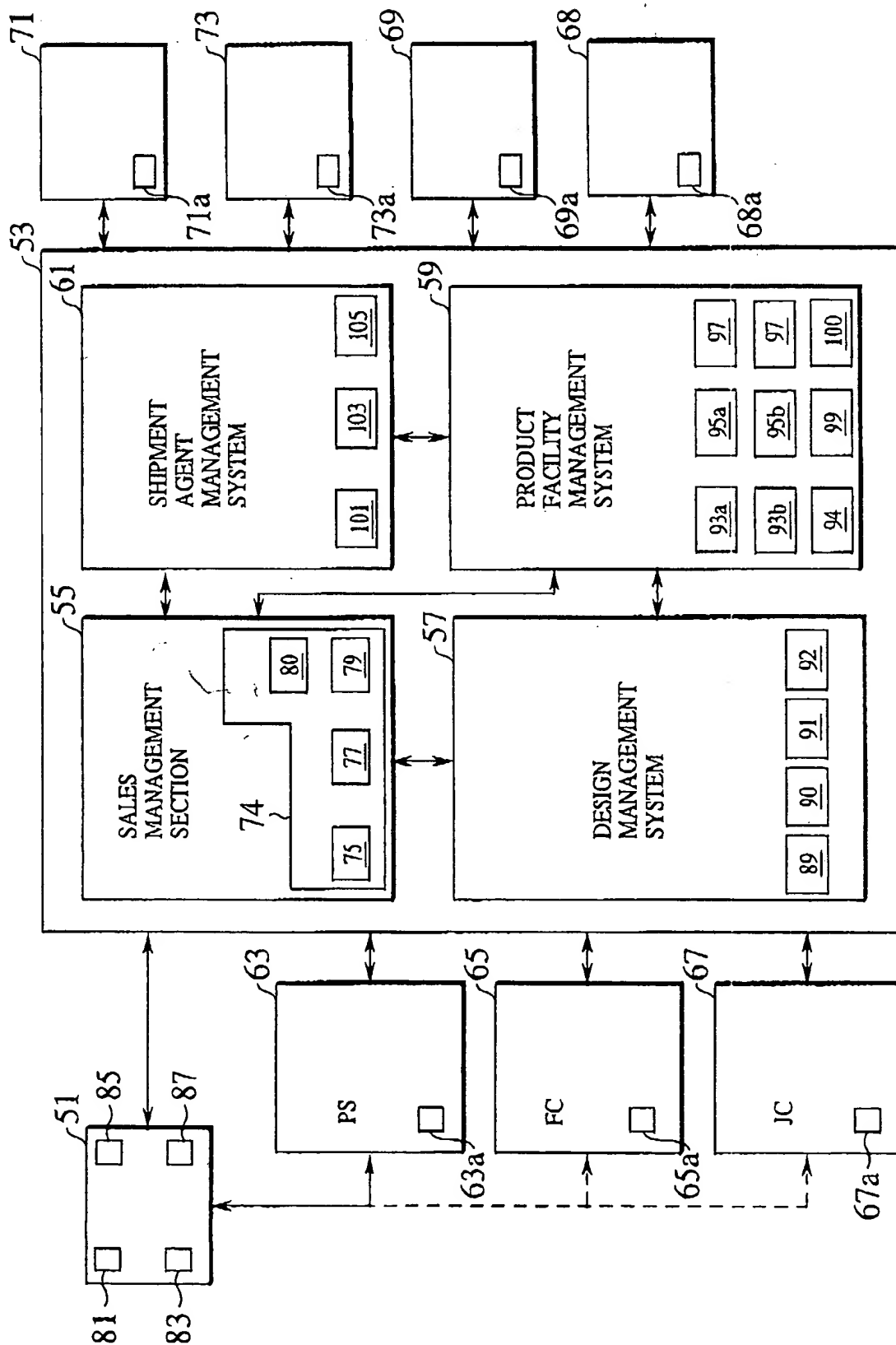


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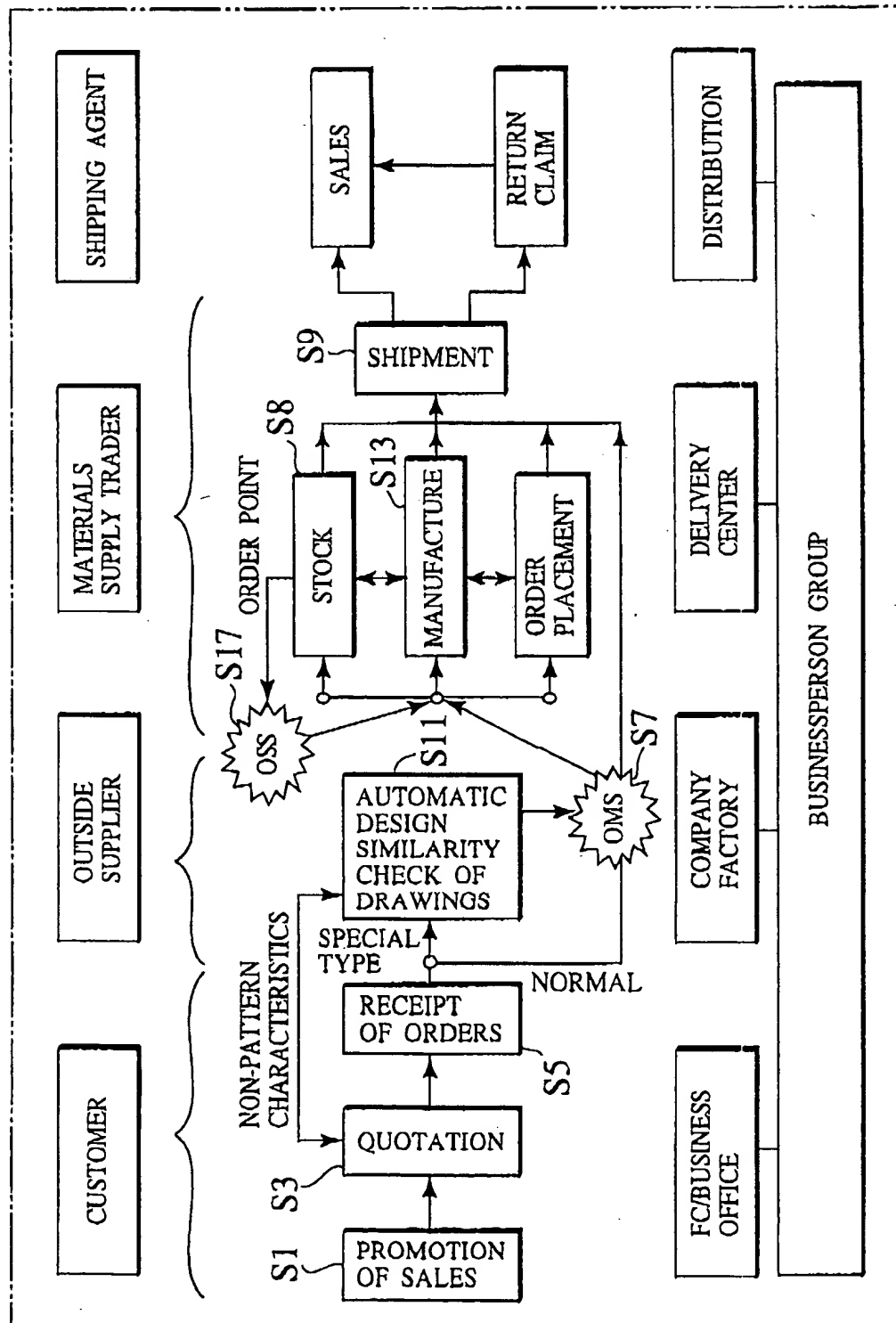
FIG.1



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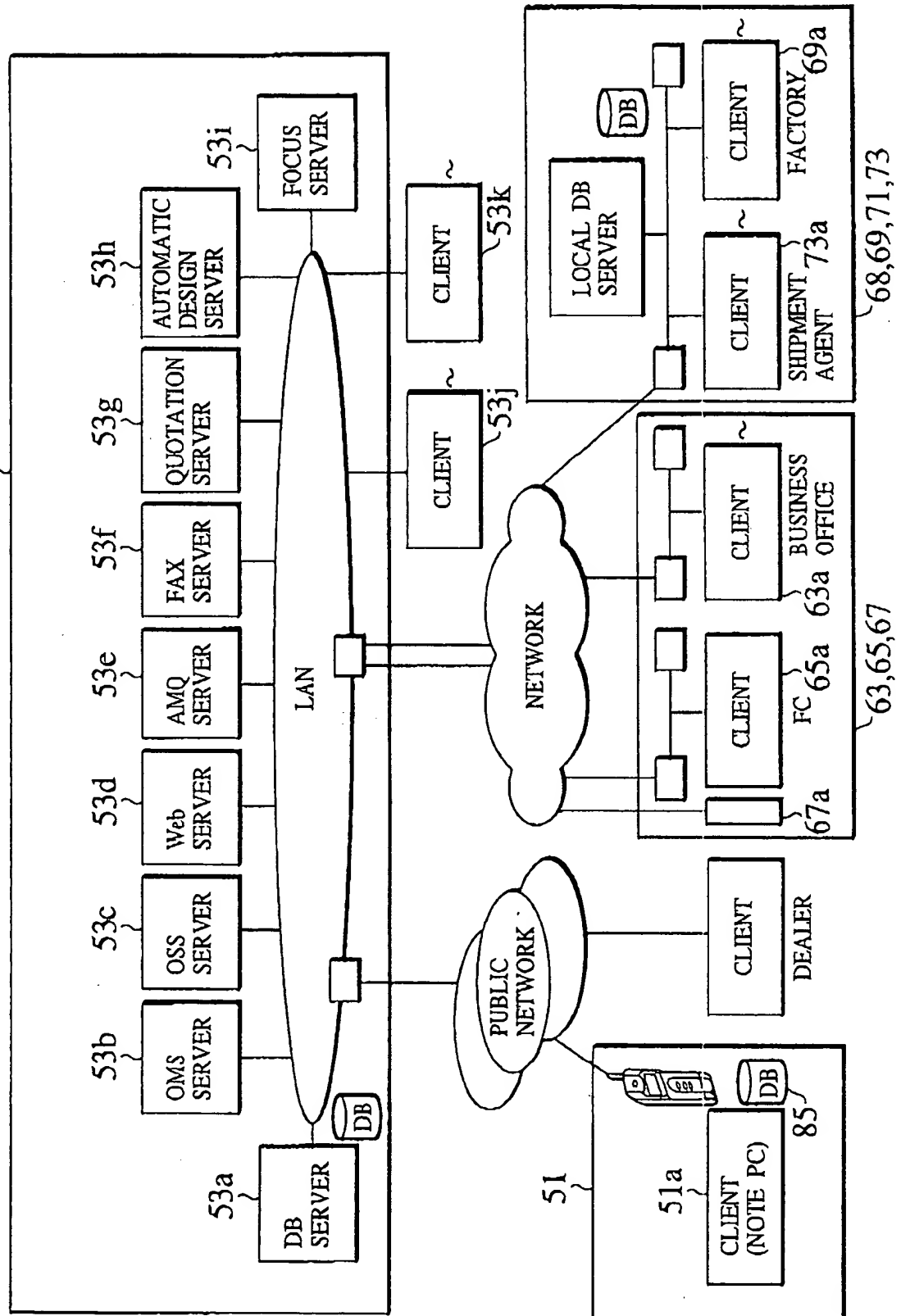
FIG.2



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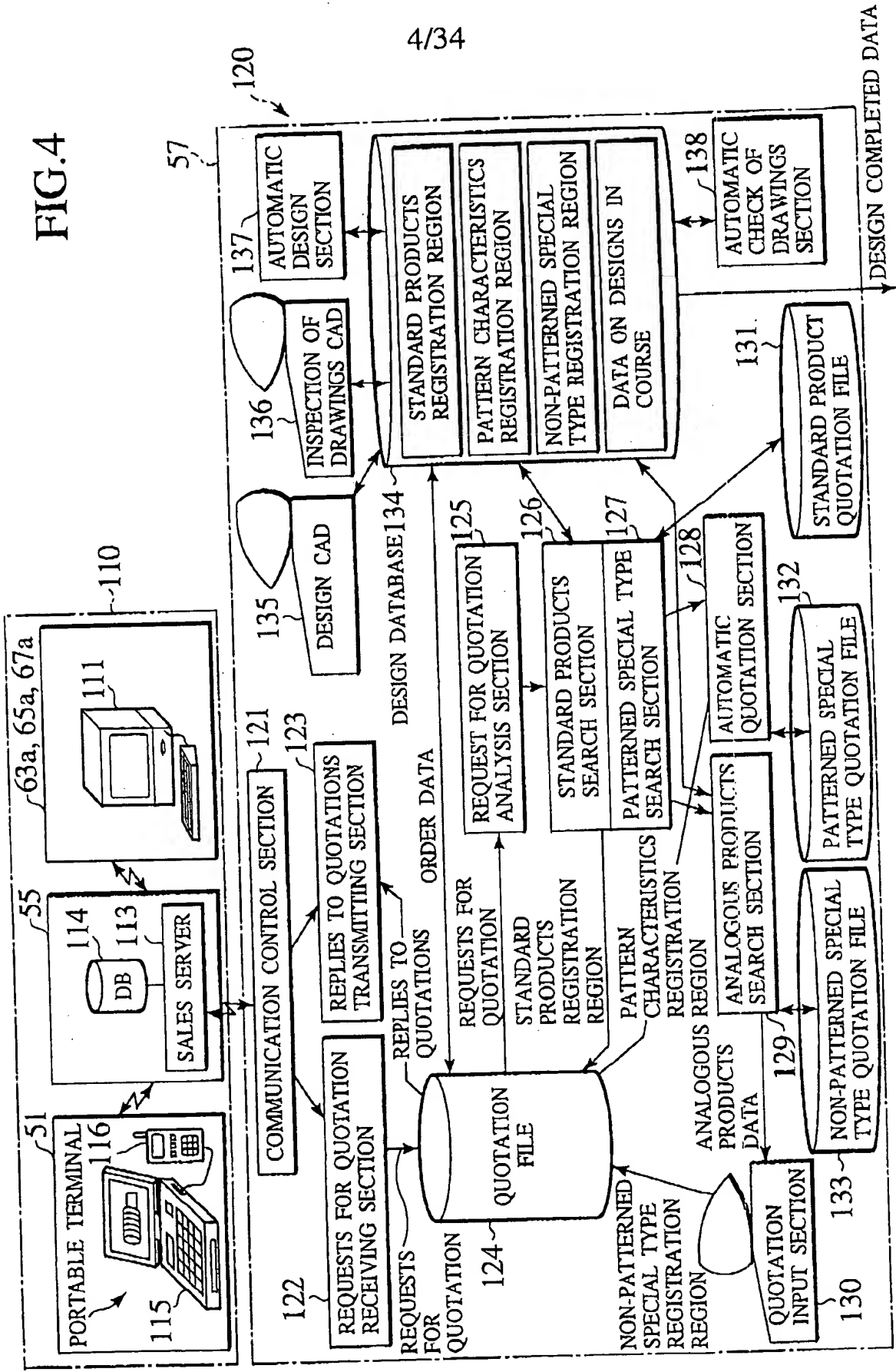
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FIG.3



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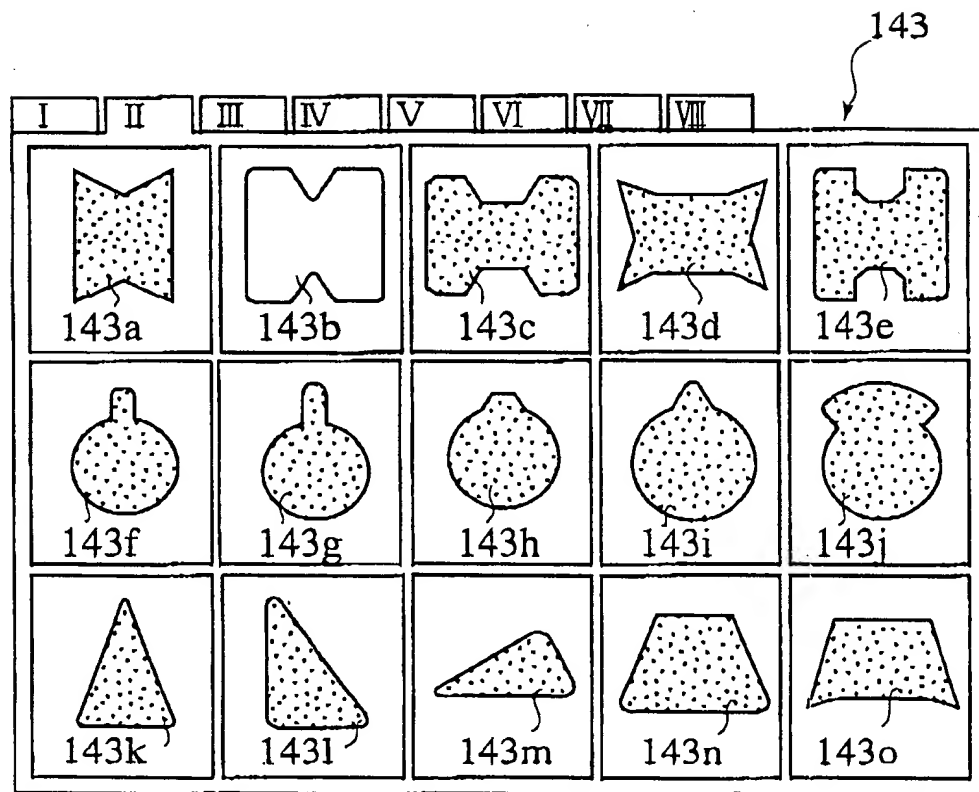
FIG.4



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FIG.5



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FIG.6a

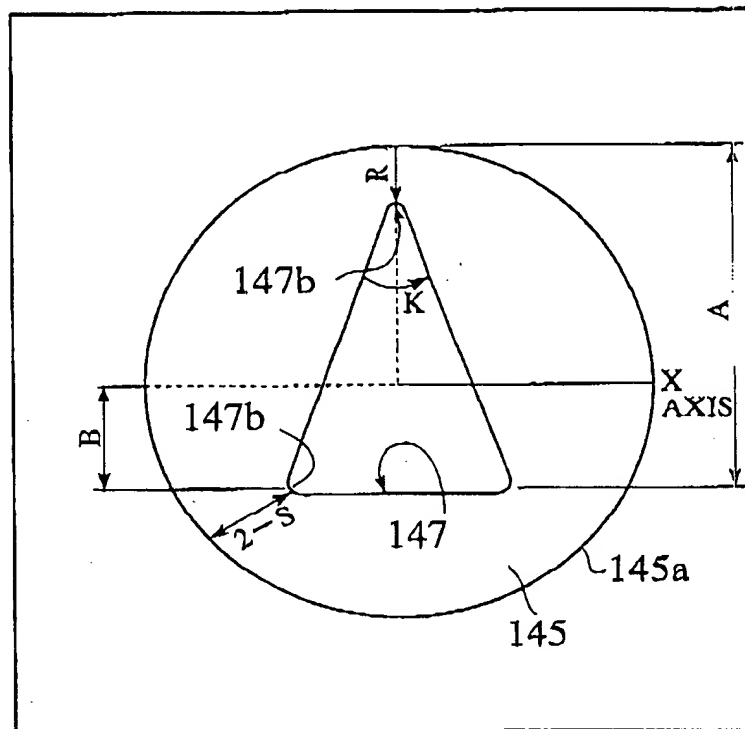


FIG.6b

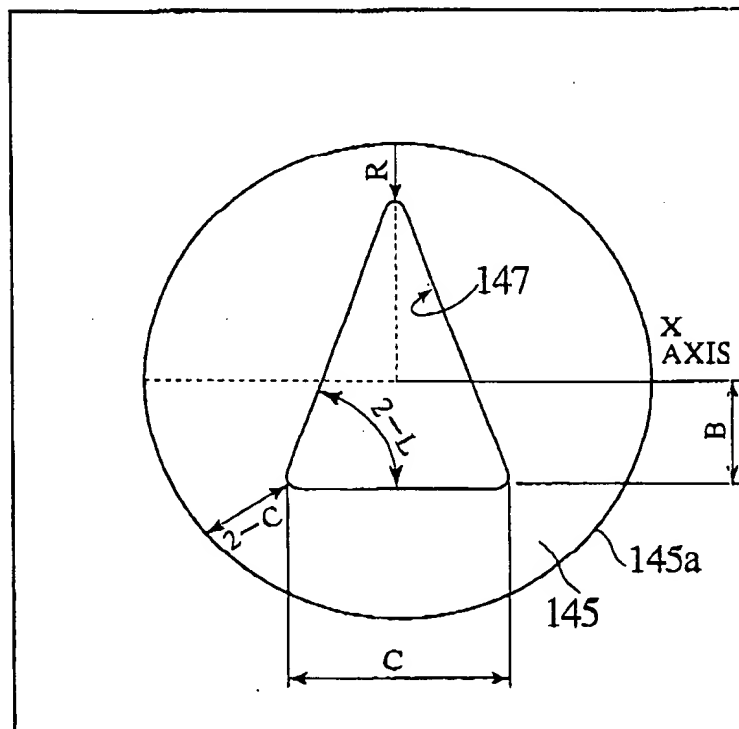
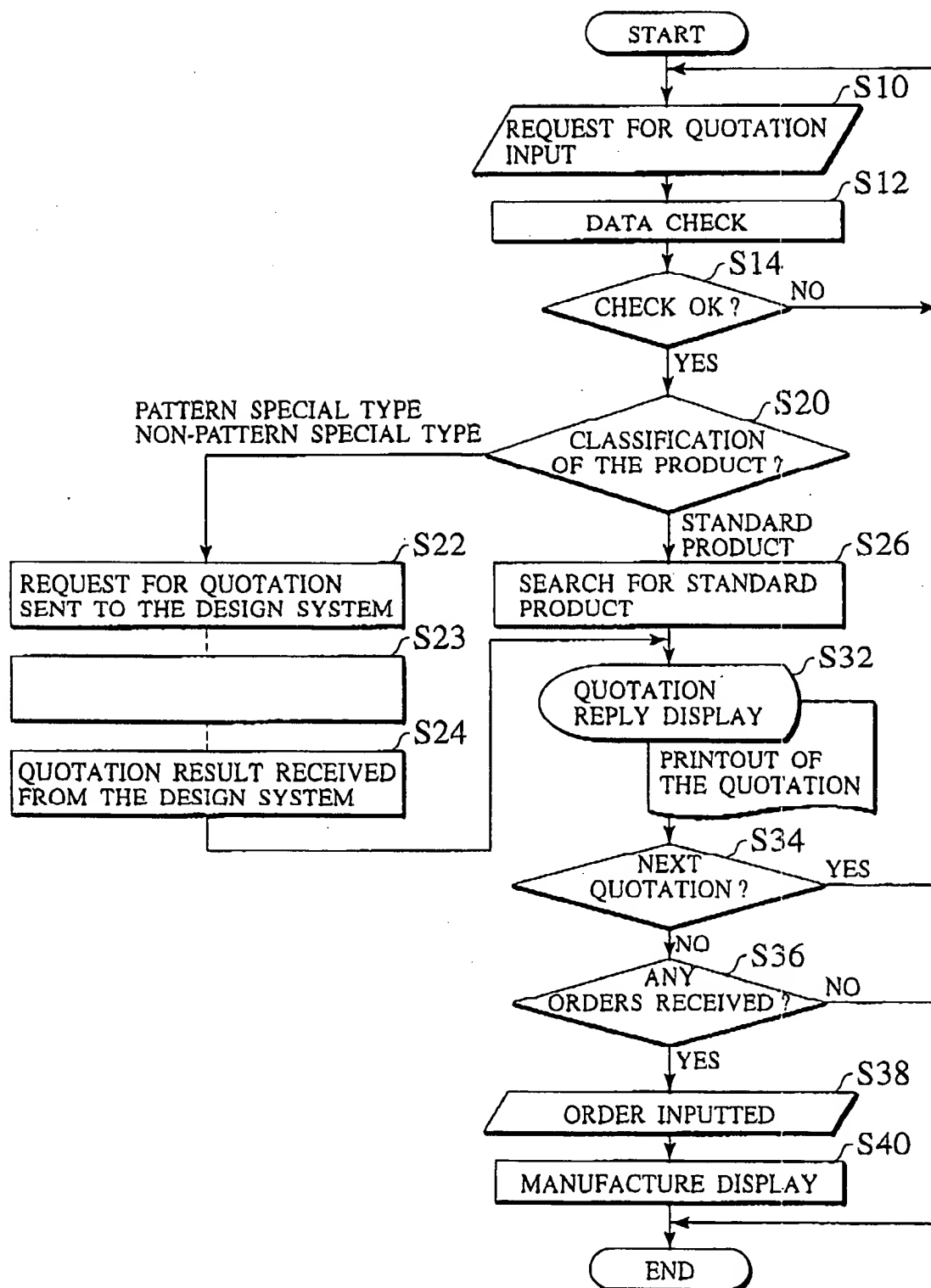


FIG.6a 09/807965

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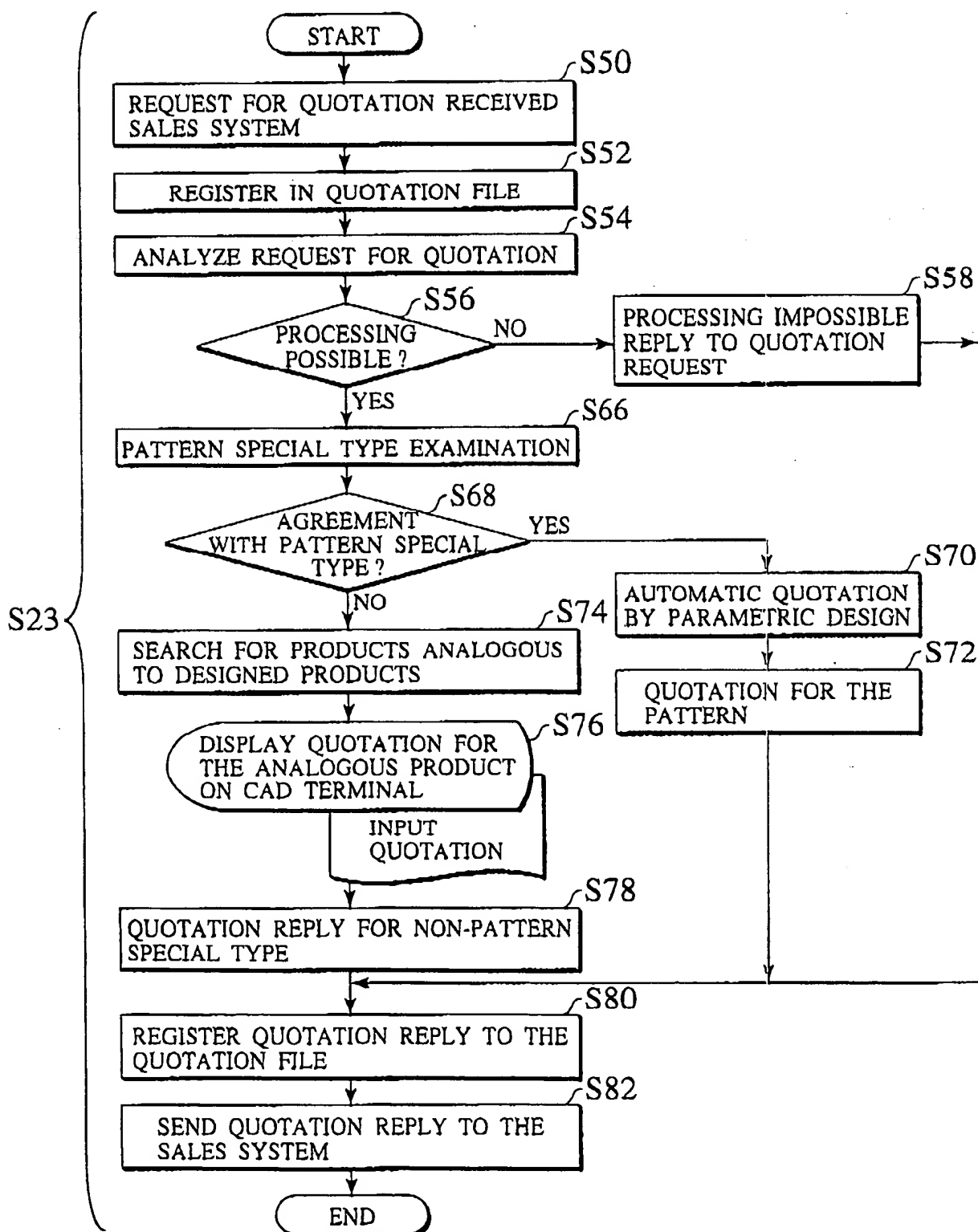
FIG.7



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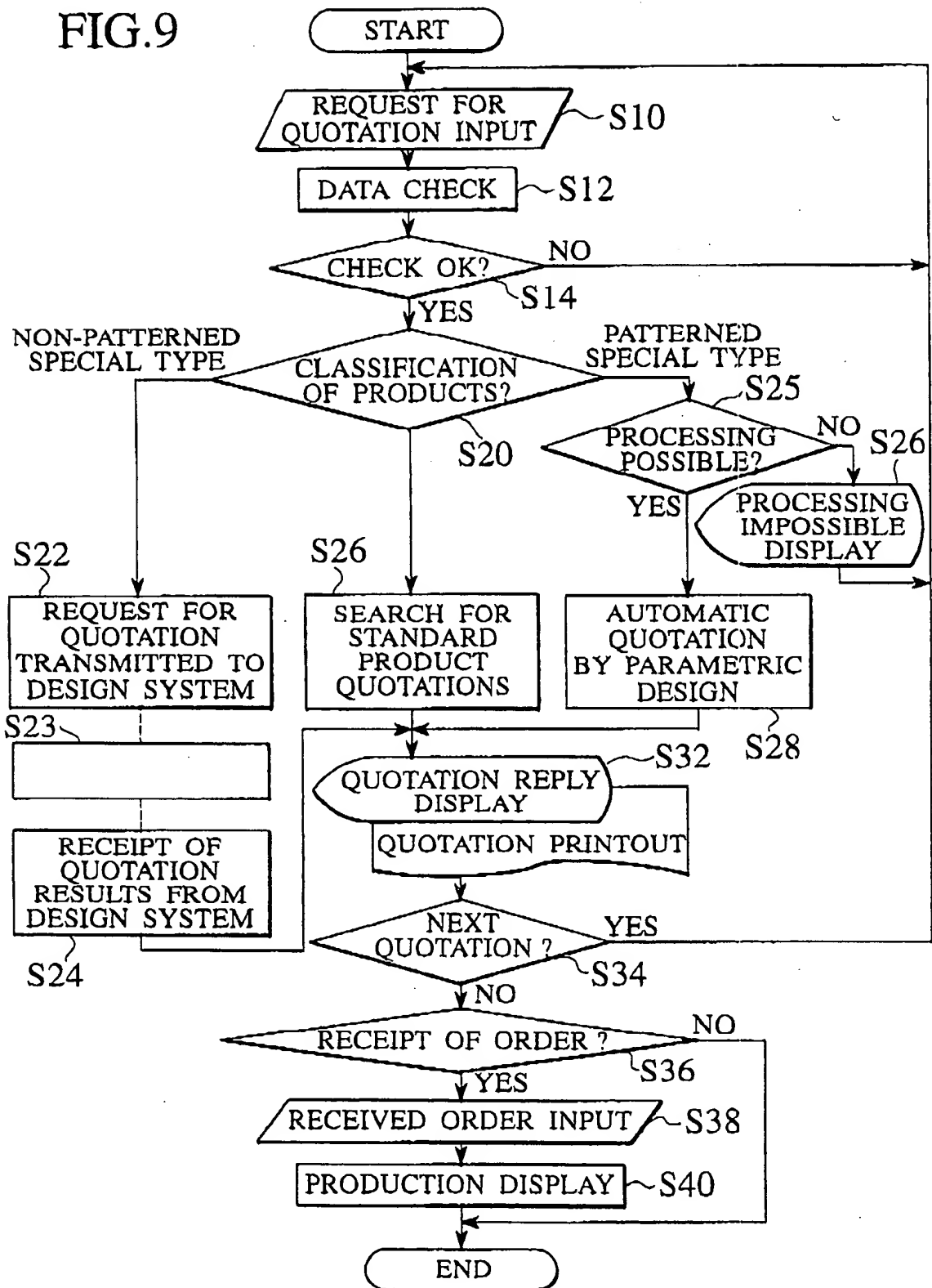
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FIG.8



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FIG. 9



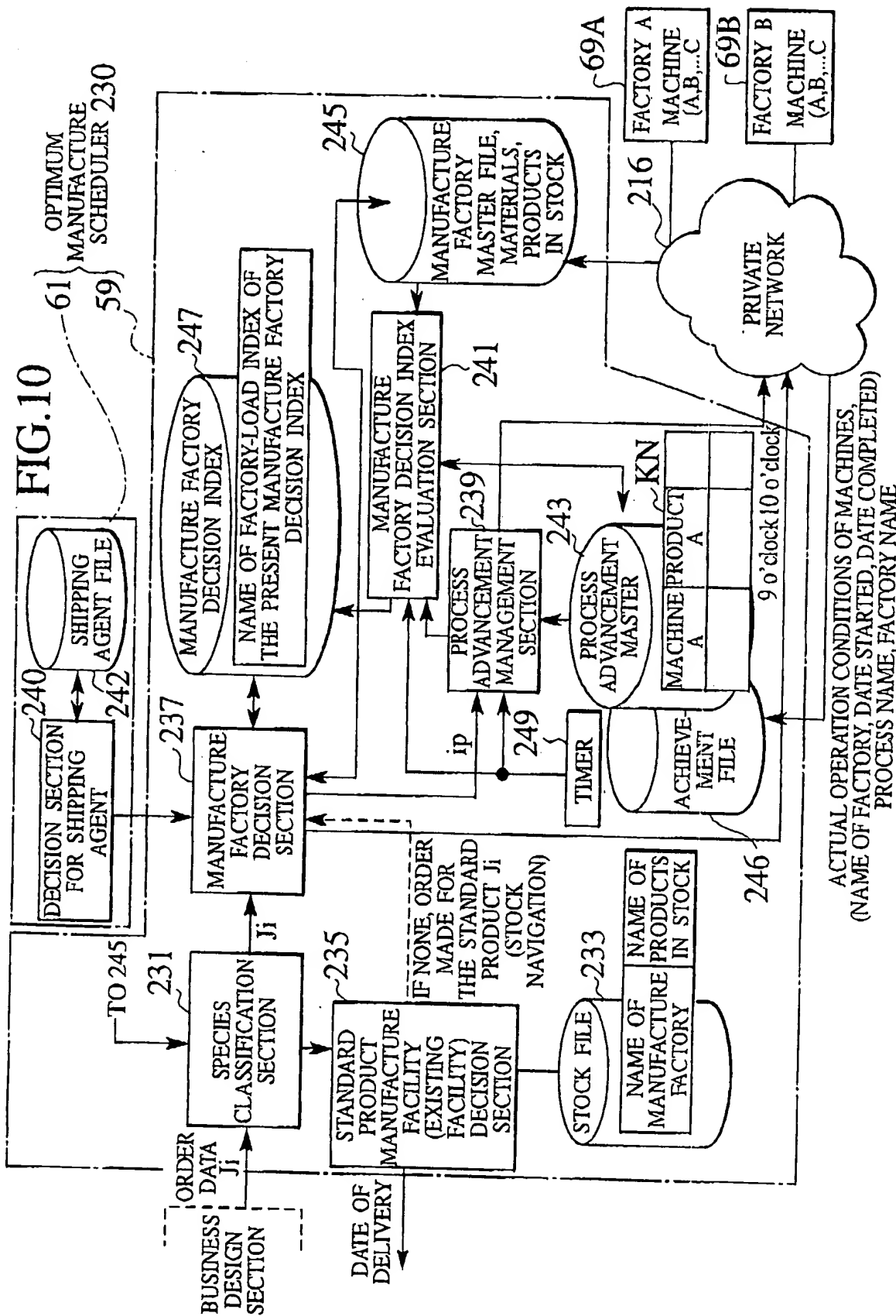


FIG. 11

MANUFACTURE	PRESENT	MATERIAL	PROCESS	COST
FACTORY NAME	LOAD INDEX	INDEX	CAPABILITY	INDEX . . .

FACILITY NAME	PROCESSED PRODUCT NAME	(MACHINE A) PROCESS TIME	START, COMPLETION TIME	(MACHINE B) PROCESS, START, COMPLETION TIME
---------------	------------------------	--------------------------	------------------------	---

SHIPPING AGENT	LOCATION	AVERAGE SHIPPING NUMBER OF DAYS
1	1	1	1
2	2	2	2
3	3	3	3
4	4	4	4
5	5	5	5
6	6	6	6
7	7	7	7
8	8	8	8
9	9	9	9
10	10	10	10
11	11	11	11
12	12	12	12
13	13	13	13
14	14	14	14
15	15	15	15
16	16	16	16
17	17	17	17
18	18	18	18
19	19	19	19
20	20	20	20
21	21	21	21
22	22	22	22
23	23	23	23
24	24	24	24
25	25	25	25
26	26	26	26
27	27	27	27
28	28	28	28
29	29	29	29
30	30	30	30
31	31	31	31
32	32	32	32
33	33	33	33
34	34	34	34
35	35	35	35
36	36	36	36
37	37	37	37
38	38	38	38
39	39	39	39
40	40	40	40
41	41	41	41
42	42	42	42
43	43	43	43
44	44	44	44
45	45	45	45
46	46	46	46
47	47	47	47
48	48	48	48
49	49	49	49
50	50	50	50
51	51	51	51
52	52	52	52
53	53	53	53
54	54	54	54
55	55	55	55
56	56	56	56
57	57	57	57
58	58	58	58
59	59	59	59
60	60	60	60
61	61	61	61
62	62	62	62
63	63	63	63
64	64	64	64
65	65	65	65
66	66	66	66
67	67	67	67
68	68	68	68
69	69	69	69
70	70	70	70
71	71	71	71
72	72	72	72
73	73	73	73
74	74	74	74
75	75	75	75
76	76	76	76
77	77	77	77
78	78	78	78
79	79	79	79
80	80	80	80
81	81	81	81
82	82	82	82
83	83	83	83
84	84	84	84
85	85	85	85
86	86	86	86
87	87	87	87
88	88	88	88
89	89	89	89
90	90	90	90
91	91	91	91
92	92	92	92
93	93	93	93
94	94	94	94
95	95	95	95
96	96	96	96
97	97	97	97
98	98	98	98
99	99	99	99
100	100	100	100

DATE	MANUFACTURE FACILITY DECISION INDICES β_i	FACTORY NAME	ADDRESS	PHONE NUMBER
	β_a	A		
	β_c	B		
	β_d	C		
	β_h	D		

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FIG.12

ex.

~~3日分~~ For 3 days

KN

B FACTORY

A FACTORY (8 o'clock 9 o'clock 10 o'clock 11 o'clock 12 o'clock

NAME OF
MACHINE

MACHINE A

JS₁JS₁JS₂

MACHINE B

JS₂

MACHINE C

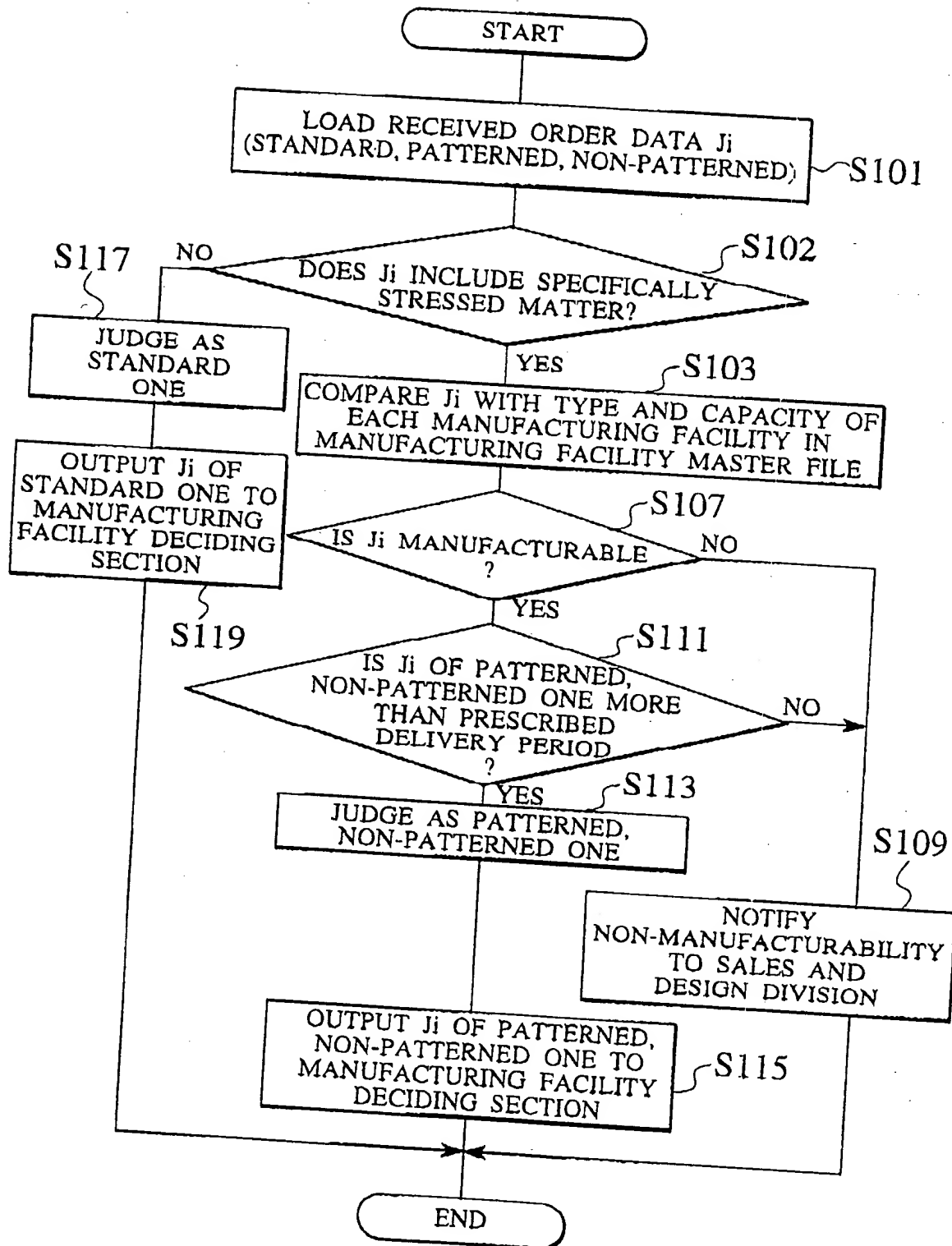
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⋮
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FIG.13



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FIG.14

ORDER DATA (FOR STANDARD PRODUCTS)

ORDER INFORMATION	
INFORMATION CLASSIFICATION	分納NO= "01" の時 '1' 以外は "2"
RECORD CLASSIFICATION	VALUE= '1'
COMPANY NAME CODE	CMPNY CD
ORDER SECTION CLASSIFICATION	VALUE= '2'
ORDER MADE PLACE CODE	PRCHS TO CD
ORDER NO	ORDR NO
PAYMENT BY INSTALLMENTS NO	DVD DLVRY NO
INSTRUCTED DATE OF DELIVERY	CMD DLVRY DT
ORDER PLACED CODE	PRCHR CD
SK	SK
CATALOG NO	CTLG NO
SK名	TRAB SK.NAME_KANA
AMOUNT ORDERED	分納NO= "01" PO_QTY
AMOUNT DELIVERED	分納NO= "01" PO_QTY-PO_QTY
AMOUNT NOT DELIVERED	PO_QTY
UNIT PRICE	PO_UNNIT_PRC
AMOUNT	PO_AMNT
NAME OF PRODUCT	TRAB_TOOL_PRDCT.JPN_PRDCT_NAME_KANA
形状CODE of shape	PTRN CD
A SIZE	
B SIZE	
PRIVATE KEY	
CORENER R	
SPACE	SPACE
LIAISON ITEMS	CNCT_MNTN
CONSUMPTION TAX	CNSMP_TAX
ORDER PLACED DATE	PO_DT

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FIG.15

ORDER DATA (FIXED TYPE)

	ORDER INFORMATION	
	INFORMATION CLASSIFICATION	分納NO= "01" の時 '1' 以外は "2"
	RECORD CLASSIFICATION	VALUE= '1'
	COMPANY NAME CODE	CMPNY CD
	ORDER SECTION CLASSIFICATION	VALUE= '2'
	ORDER MADE PLACE CODE	PRCHS TO CD
	ORDER NO	ORDR NO
	PAYMENT BY INSTALLMENTS NO	DVD DLVRY NO
	INSTRUCTED DATE OF DELIVERY	CMD DLVRY DT
	ORDER PLACED CODE	PRCHR CD
	SK	SK
Ci	CATALOG NO	CTLG NO
	SK名	TRAB SK.NAME_KANA
	AMOUNT ORDERED	分納NO= "01" PO_QTY
	AMOUNT DELIVERED	分納NO= "01" PO_QTY-PO_QTY
	AMOUNT NOT DELIVERED	PO_QTY
	UNIT PRICE	PO_UNNIT_PRC
	AMOUNT	PO_AMNT
	NAME OF PRODUCT	TRAB_TOOL_PRDCT.JPN_PRDCT_NAME_KANA
	形状CODE of shape	PTRN CD
	A SIZE	A_SIZE*100
	B SIZE	B_SIZE*100
Ki	PRIVATE KEY	FIX_KEY*100
	CORENER R	CRNR_R*100
	SPACE	SPACE
	LIAISON ITEMS	CNCT_MNTN
	CONSUMPTION TAX	CNSMP_TAX
	ORDER PLACED DATE	PO_DT

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FIG.16

ORDER DATA (NON-FIXED TYPE)

ORDER INFORMATION	
INFORMATION CLASSIFICATION	分納NO= "01" の時 '1' 以外は "2"
RECORD CLASSIFICATION	VALUE= '1'
COMPANY NAME CODE	CMPNY CD
ORDER SECTION CLASSIFICATION	VALUE= '2'
ORDER MADE PLACE CODE	PRCHS TO CD
ORDER NO	ORDR NO
PAYMENT BY INSTALLMENTS NO	DVD DLVRY NO
INSTRUCTED DATE OF DELIVERY	CMD DLVRY DT
ORDER PLACED CODE	PRCHR CD
SK	SK
CATALOG NO	
SK名	TRAB SK.NAME_KANA
AMOUNT ORDERED	分納NO= "01" PO_QTY
AMOUNT DELIVERED	分納NO= "01" PO_QTY-PO_QTY
AMOUNT NOT DELIVERED	PO_QTY
UNIT PRICE	PO_UNNIT_PRC
AMOUNT	PO_AMNT
NAME OF PRODUCT	TRAB_TOOL_PRDCT.JPN_PRDCT_NAME_KANA
形状CODE of shape	PTRN CD
A SIZE	
B SIZE	
PRIVATE KEY	
CORENER R	
SPACE	SPACE
LIAISON ITEMS	CNCT_MNTN
CONSUMPTION TAX	CNSMP_TAX
ORDER PLACED DATE	PO_DT
	NO1010

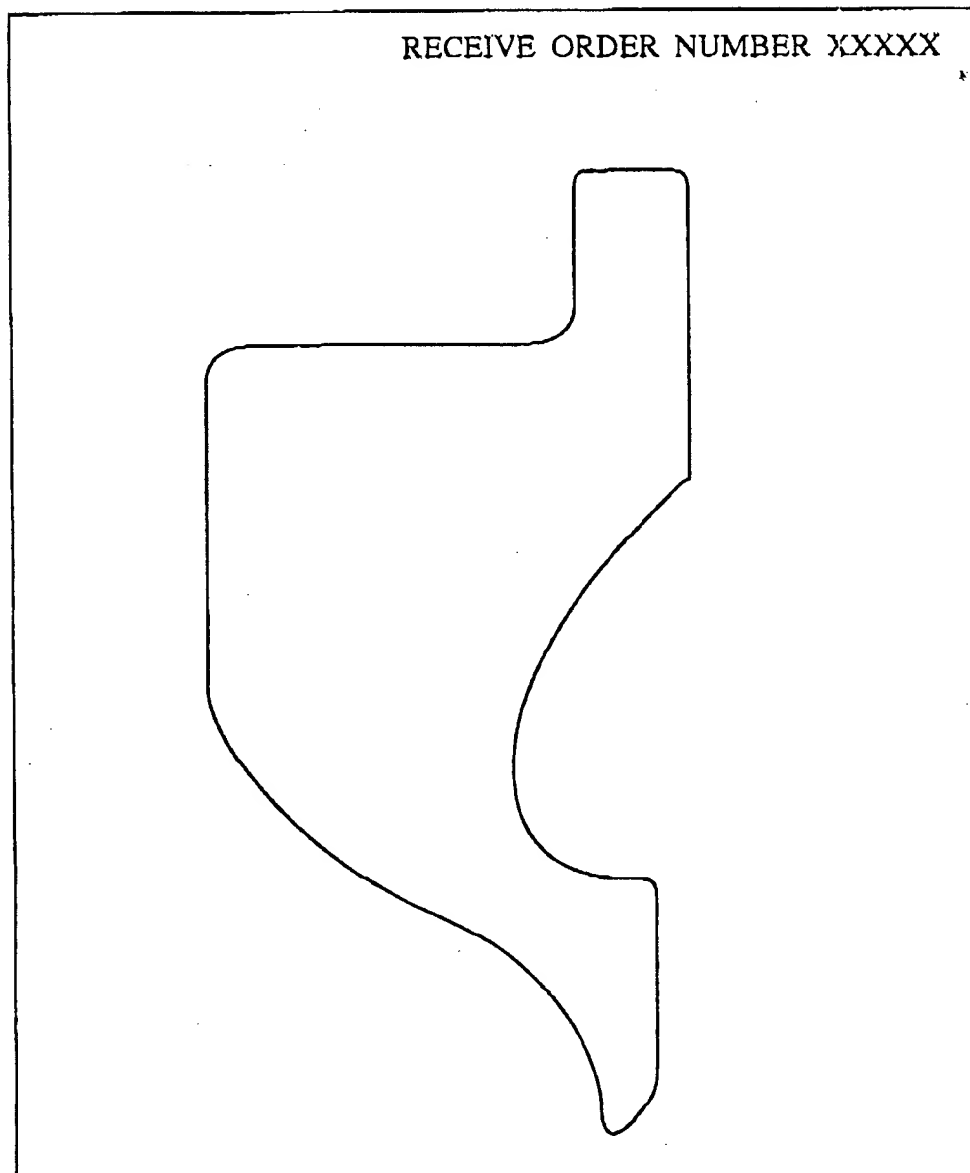
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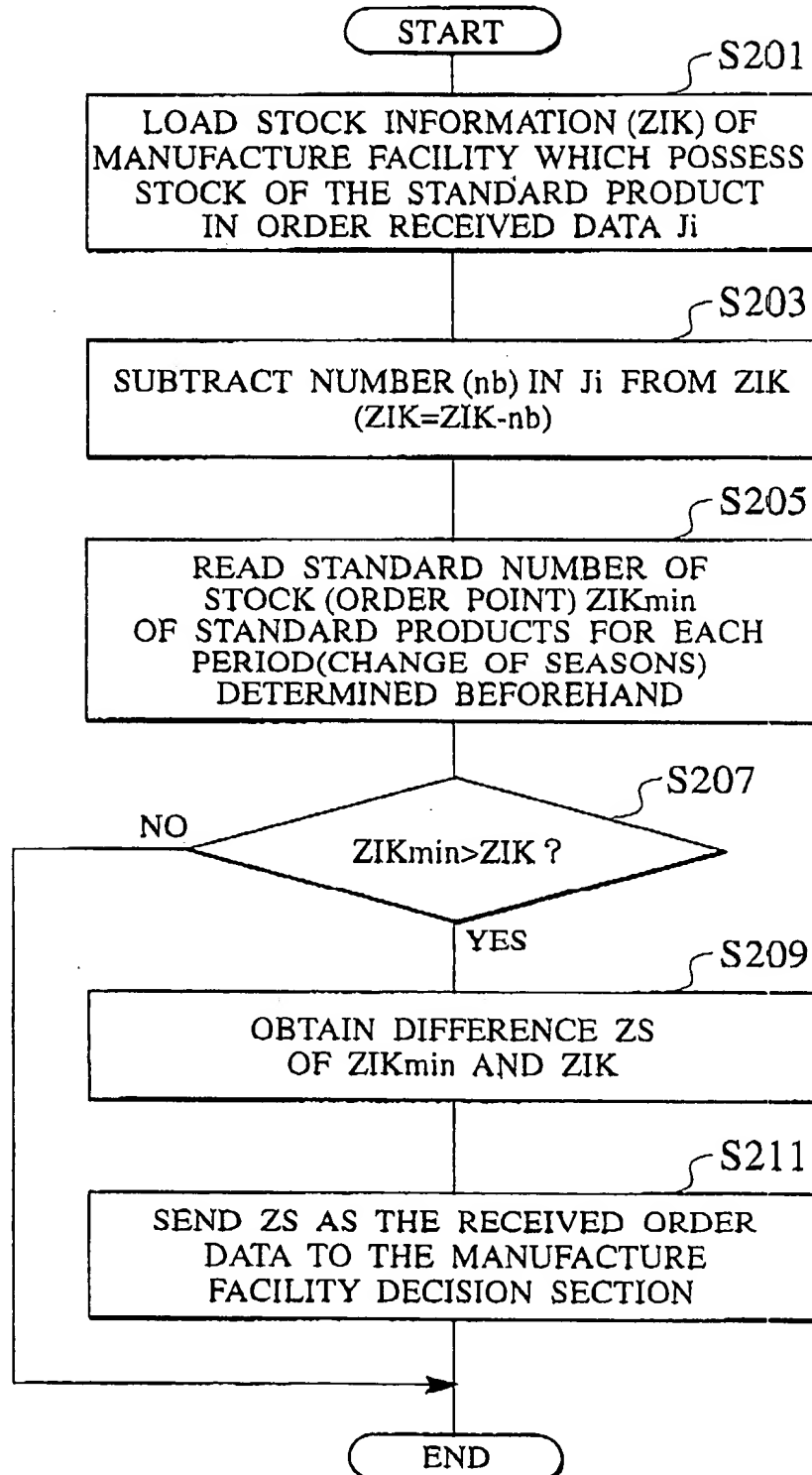
FIG.17



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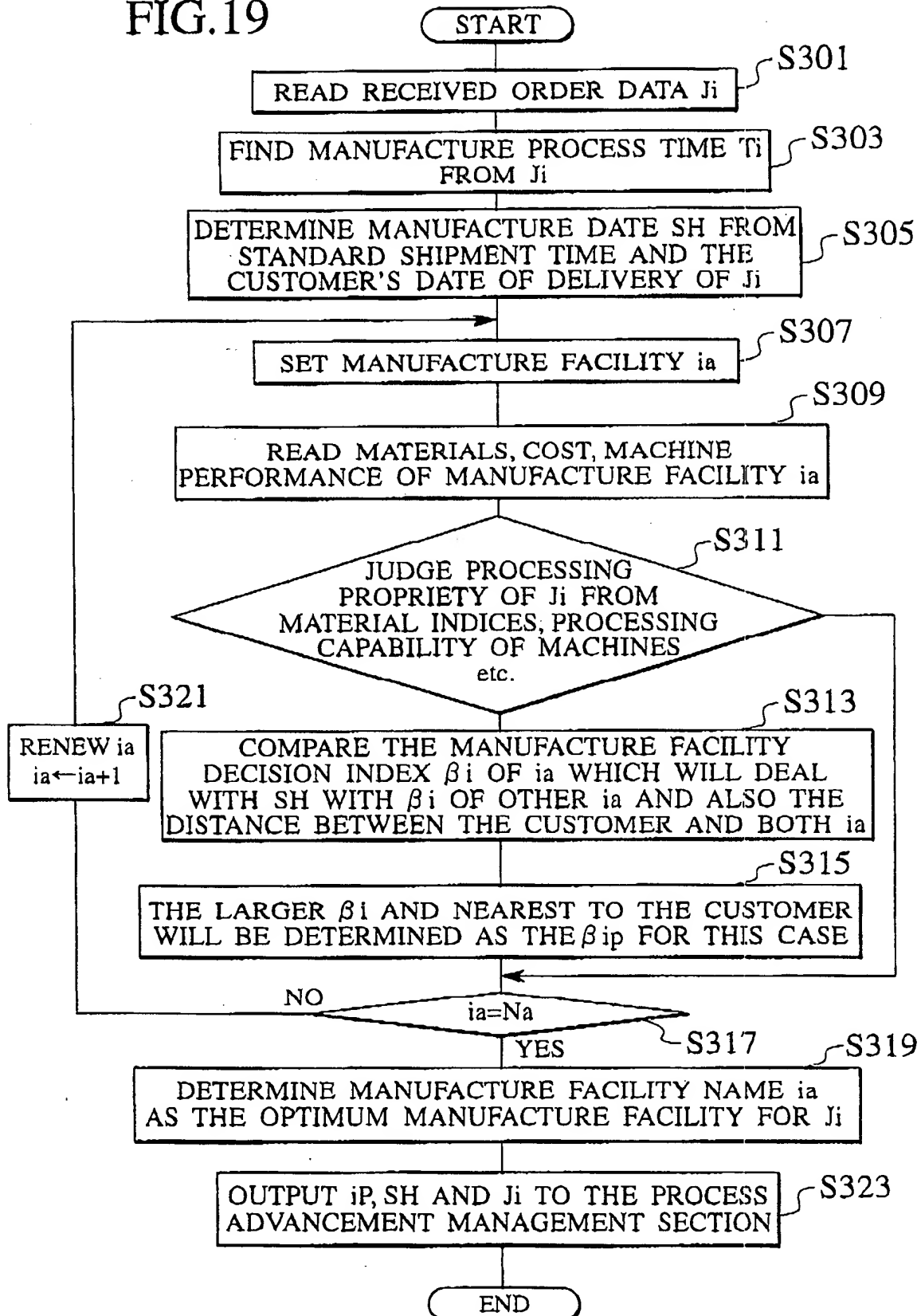
FIG.18



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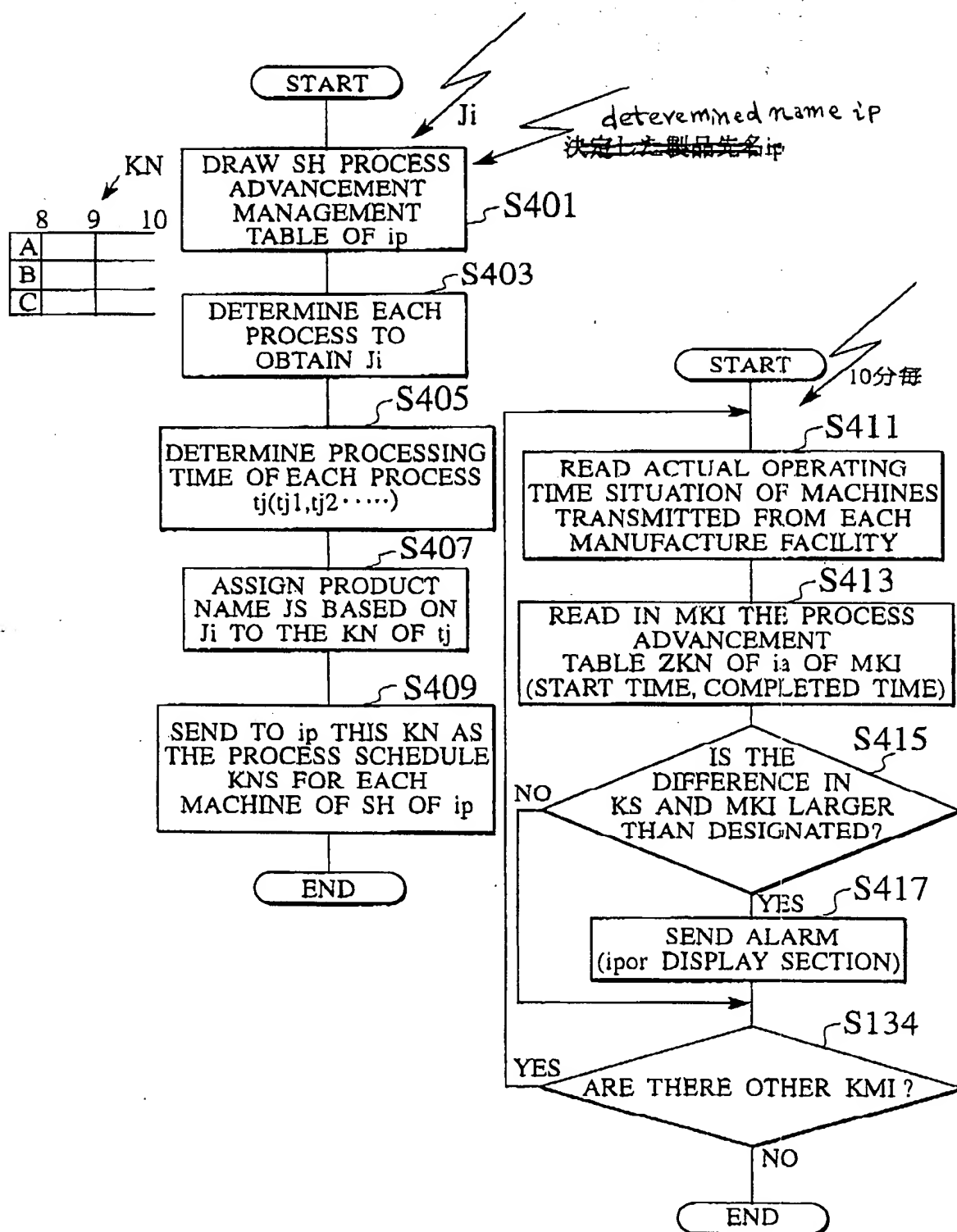
FIG.19



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FIG.20



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FIG. 21

delivery date: 19981102
factory code: 5003

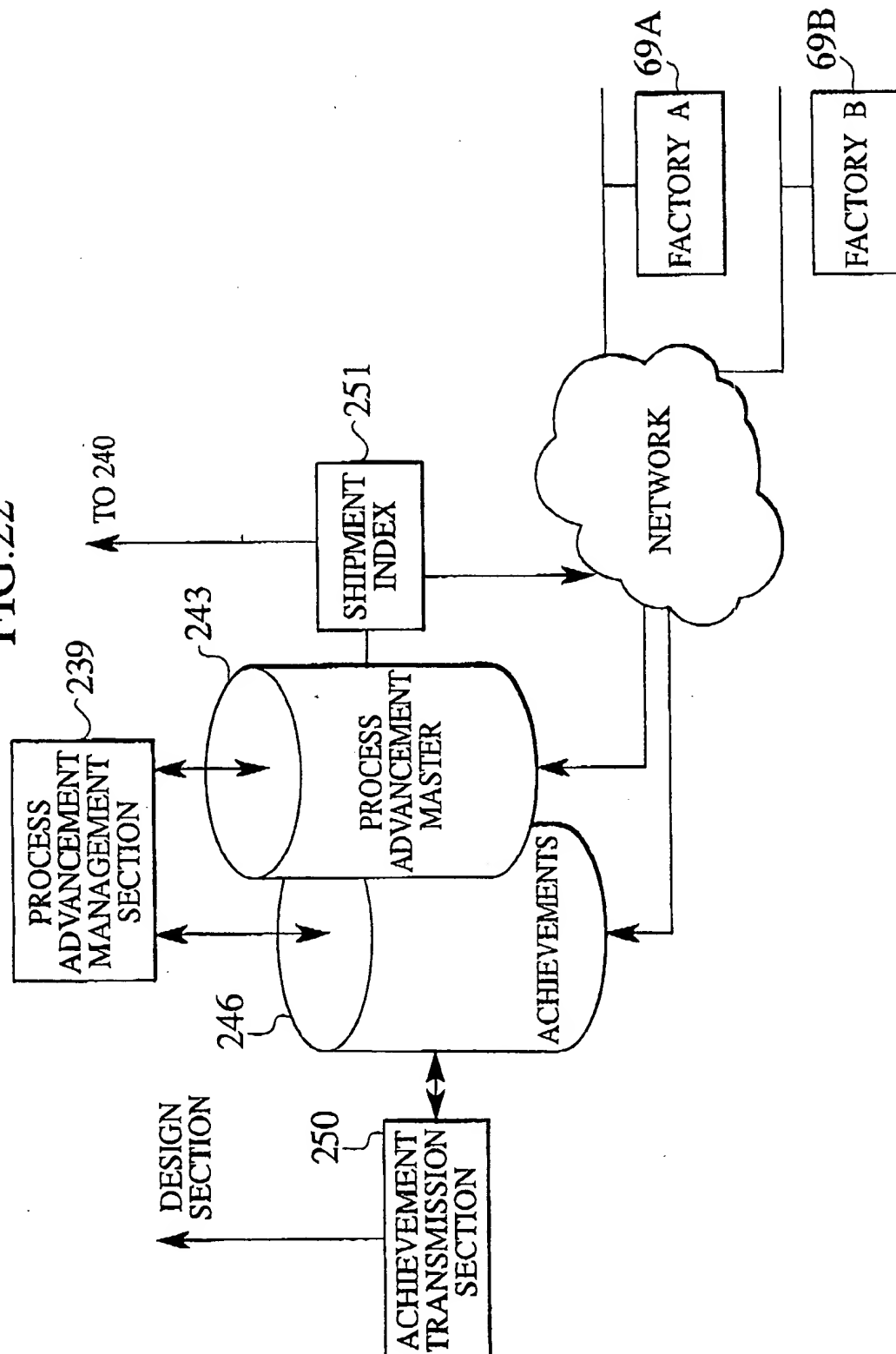
作業表示NO:0554997001 規定期間:19981102 製造先名:アプロテック

[illegible]

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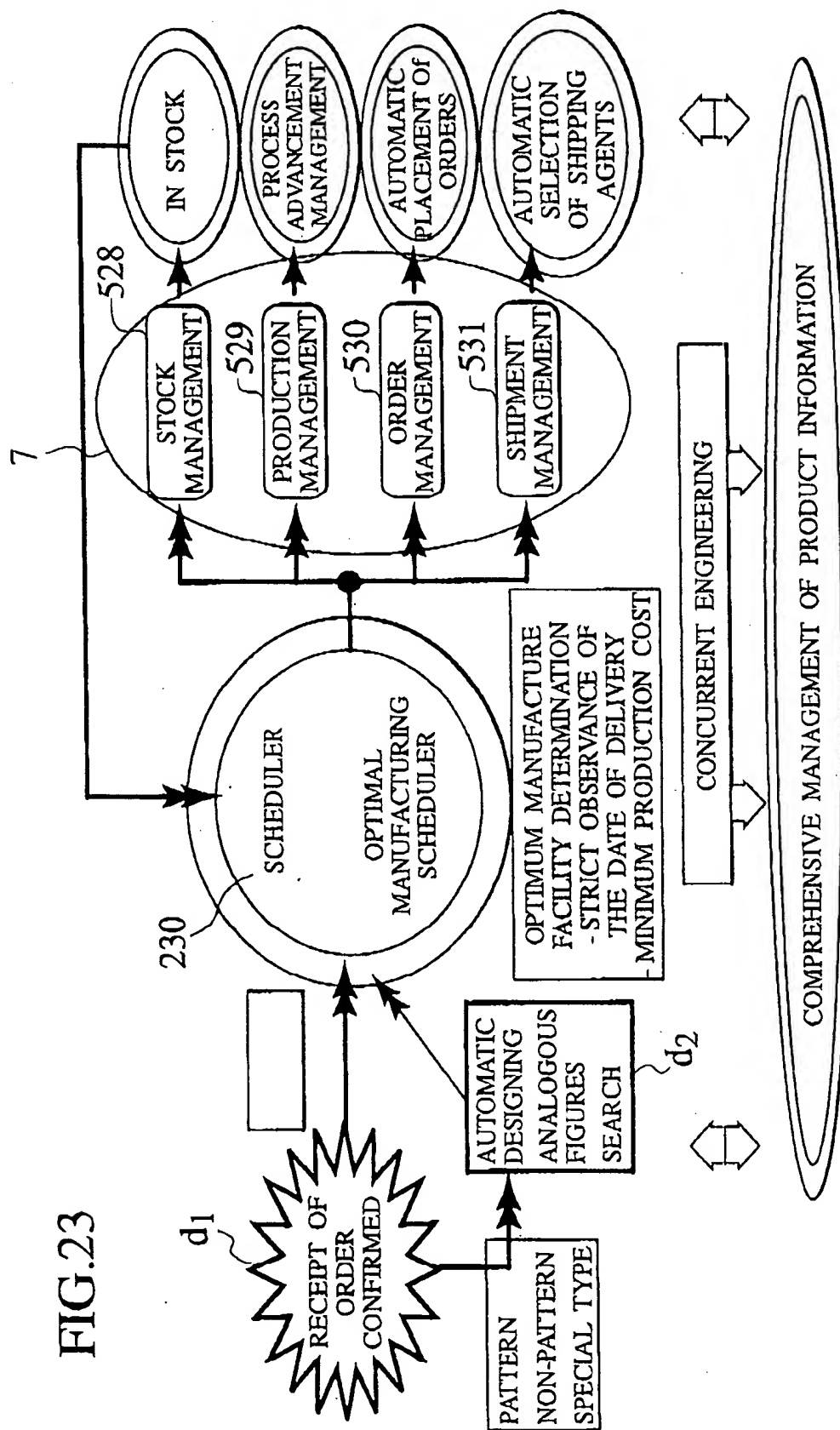
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FIG. 22



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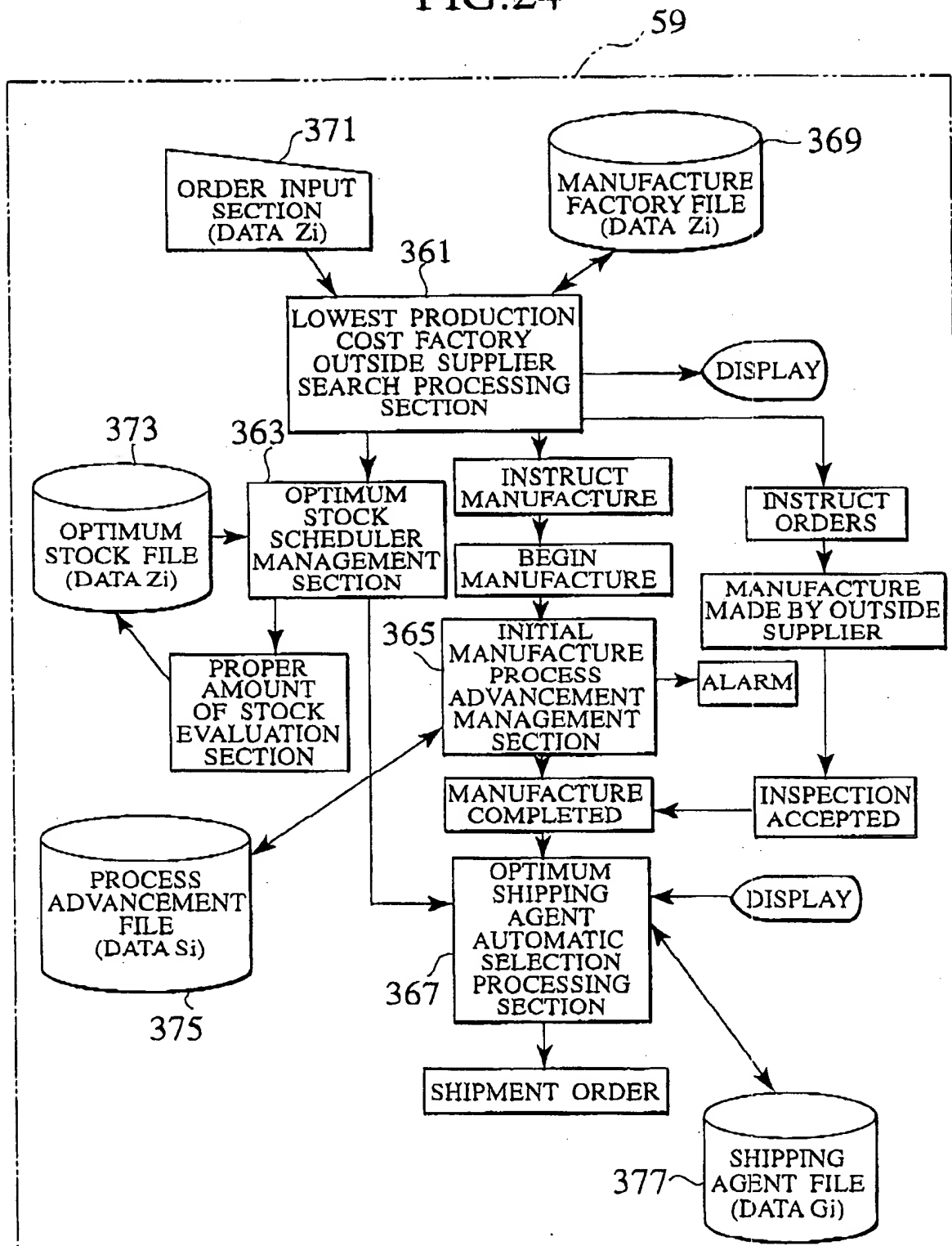
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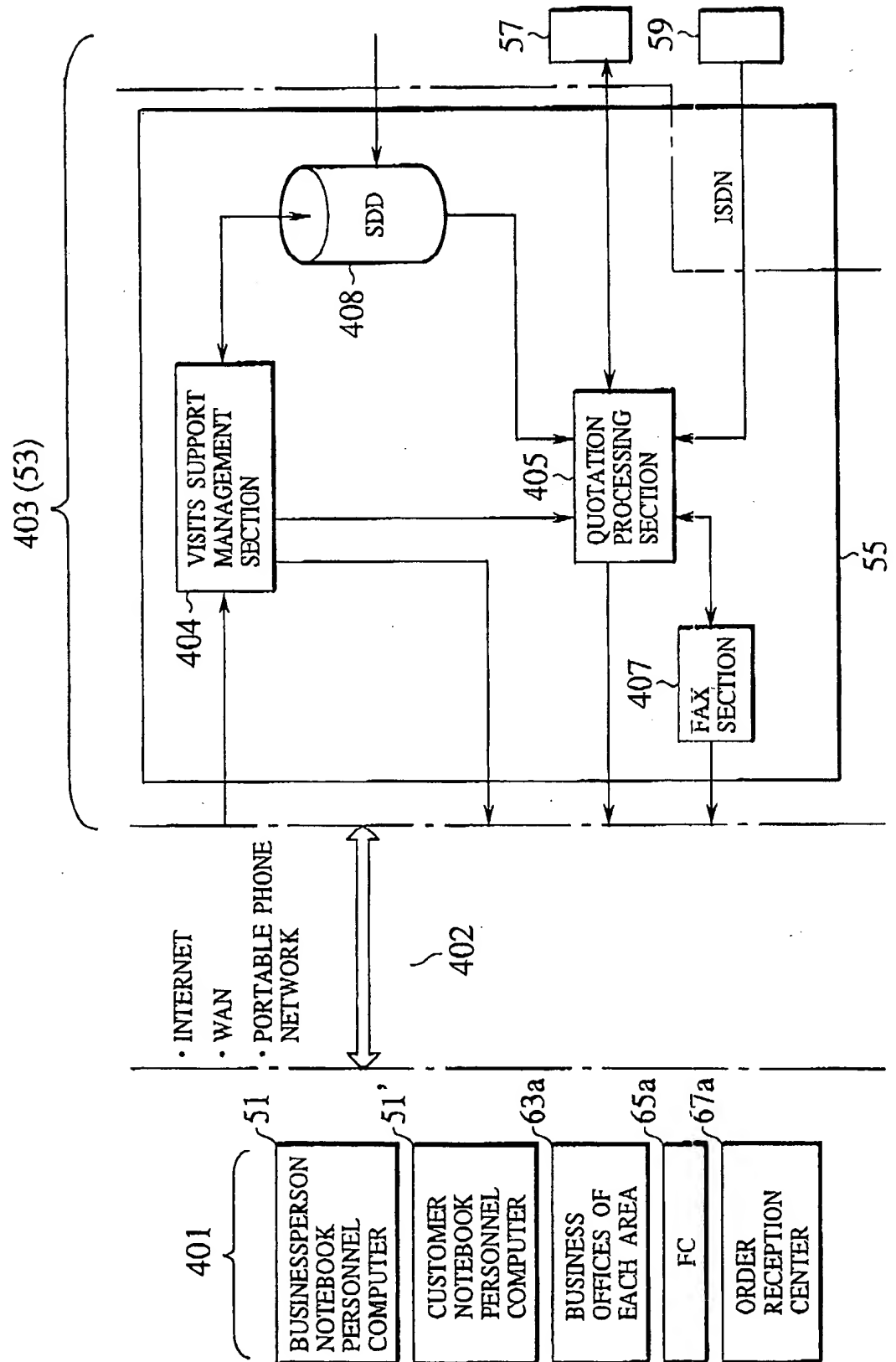
FIG.24



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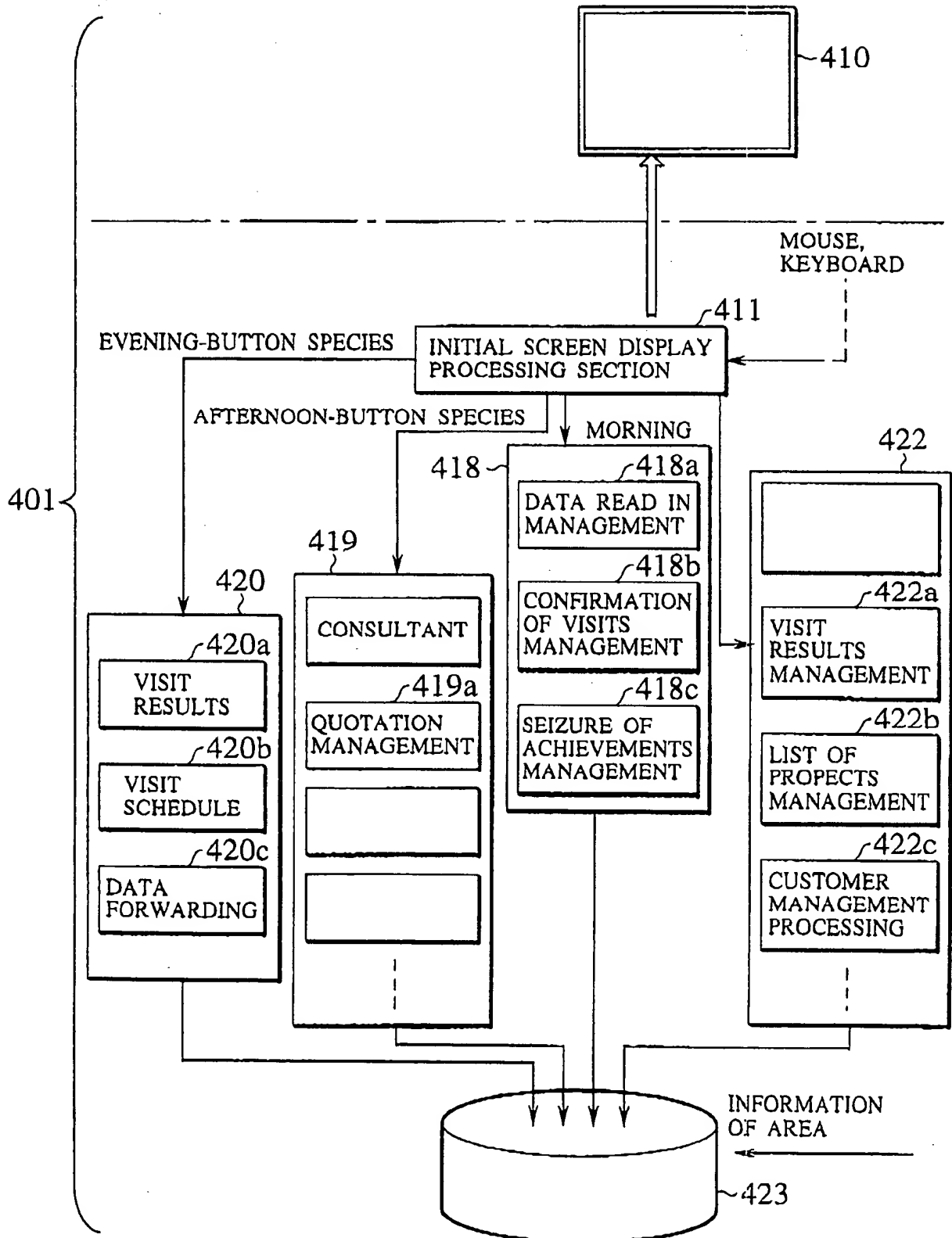
FIG.25



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FIG.26

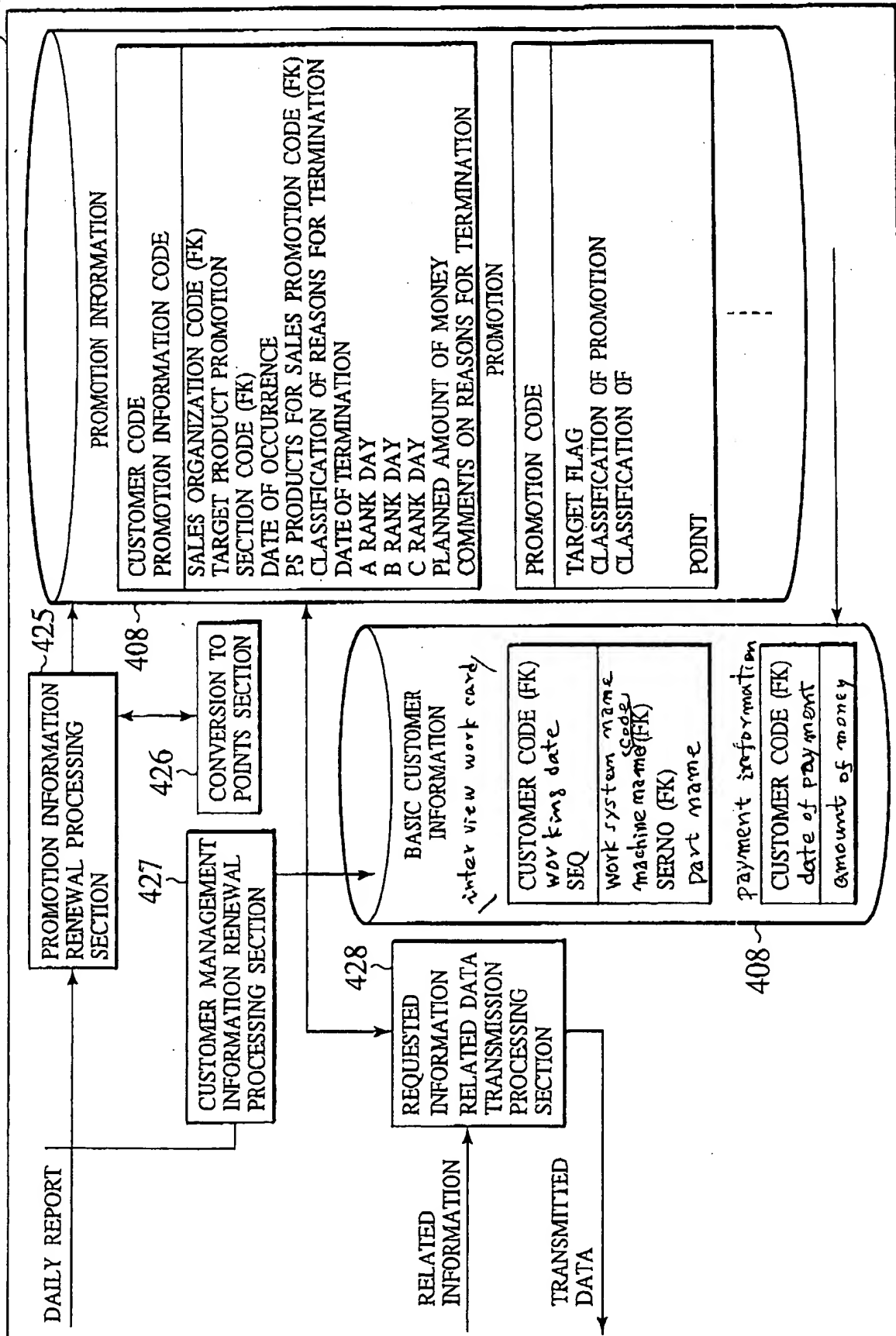


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FIG.27

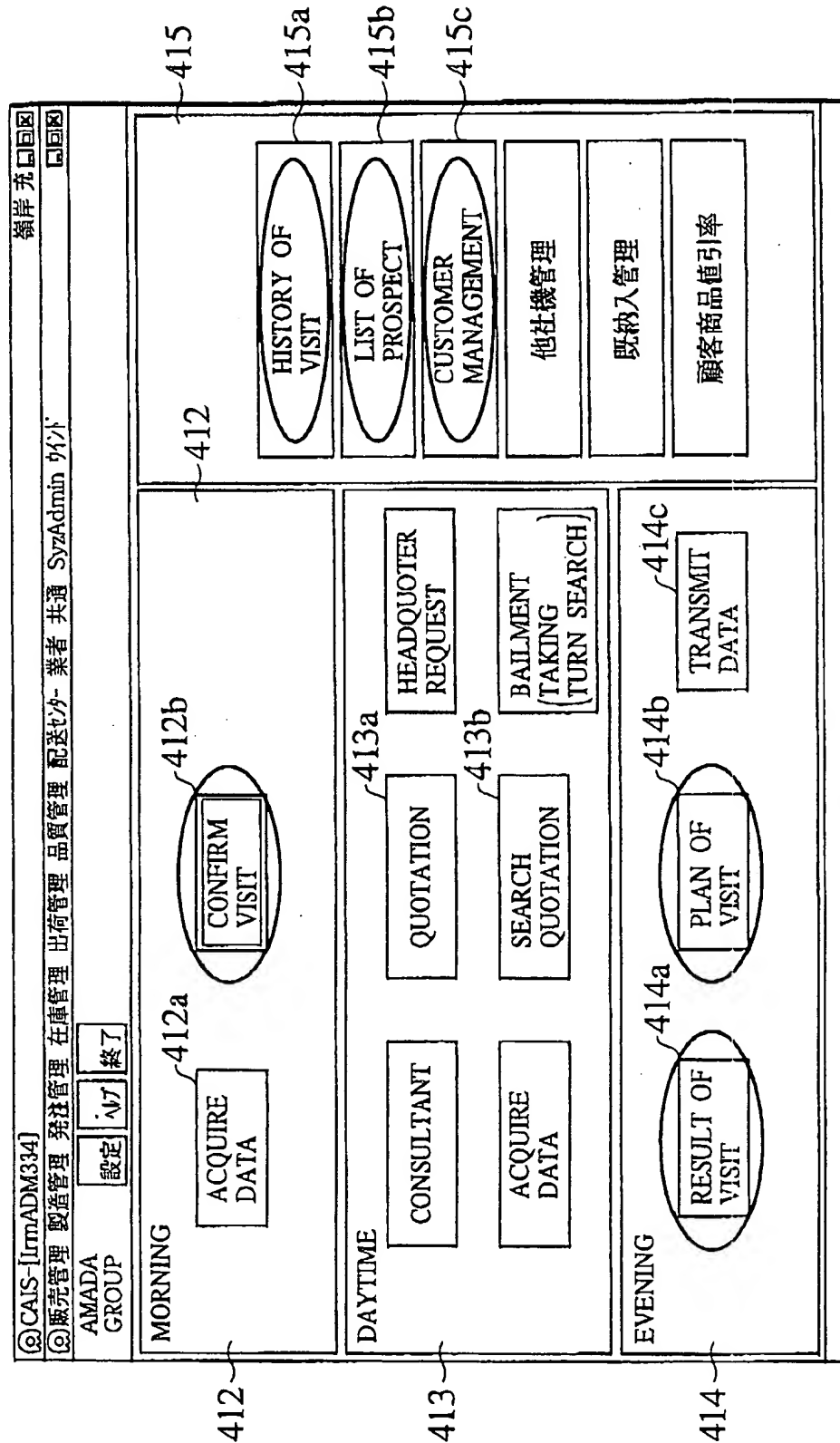
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FIG.28



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FIG.29

PART LIST

1/1

2" 異形

50.8Φに内接

SPECIFICATION

詳細図

product name

No.	商品名	単価	数量
▶ 01	SET ASSY	XX,XXX	<input type="checkbox"/>
02	PUNCH ASSY	XX,XXX	
03	PUNCH BODY	XX,XXX	
04	DIE	XX,XXX	
05	STRIPPER PLATE	X,XXX	

特記

選択

閉じる

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FIG. 30

AMADA GROUP		CUSTOMER'S NAME (株)利根製作	
PROSPECTIVE TYPES RC80		DIVISION PRICE予定・実施(千円)	
OF PRODUCTS			
INTENSIVE PR (APPROACH) <input checked="" type="checkbox"/> 既納入促進訪問 <input checked="" type="checkbox"/> 新規開拓訪問 <input checked="" type="checkbox"/> 工場見学 <input checked="" type="checkbox"/> 社長(課長)面談 <input checked="" type="checkbox"/> 集中促進		DEMONSTRATION (REACTION) <input checked="" type="checkbox"/> サンプル加工予約 <input checked="" type="checkbox"/> デモオファー予約 <input checked="" type="checkbox"/> テモカ力一予約 <input checked="" type="checkbox"/> 展示会予約 <input checked="" type="checkbox"/> ヤミ予約 <input checked="" type="checkbox"/> P&P予約 <input checked="" type="checkbox"/> ユーザ案内予約 <input checked="" type="checkbox"/> 健康診断予約	
INTENSIVE PR (INTEREST) <input checked="" type="checkbox"/> サンプル加工実施 <input checked="" type="checkbox"/> デモオファー実施 <input checked="" type="checkbox"/> テモカ力一案内実施 <input checked="" type="checkbox"/> 展示会案内実施 <input checked="" type="checkbox"/> セミナー実施 <input checked="" type="checkbox"/> P&P案内実施 <input checked="" type="checkbox"/> ユーザー家断契約 <input checked="" type="checkbox"/> 健康診断実施 <input checked="" type="checkbox"/> 展示会契約		DEMONSTRATION (FINAL MEETING) <input checked="" type="checkbox"/> アポイントメント提案 <input checked="" type="checkbox"/> 増加利益による提案 <input checked="" type="checkbox"/> 工場分譲書提出 <input checked="" type="checkbox"/> 最終見積書提出 <input checked="" type="checkbox"/> 確定仕入れ契約 <input checked="" type="checkbox"/> ベンチャー納入	
ACCOMPANY <input checked="" type="checkbox"/> 所長同行促進 <input checked="" type="checkbox"/> CS同行促進 <input checked="" type="checkbox"/> CE同行促進 <input checked="" type="checkbox"/> 本社促進同行 <input checked="" type="checkbox"/> エキスパート (天友・翠溪)		MEETINGS <input checked="" type="checkbox"/> 参考見積書提出 <input checked="" type="checkbox"/> 下取価格打合せ <input checked="" type="checkbox"/> 加工・能力範囲打合せ <input checked="" type="checkbox"/> 競合他社比較表提出 <input checked="" type="checkbox"/> 競合打合せ <input checked="" type="checkbox"/> 仕様打合せ <input checked="" type="checkbox"/> 納期打合せ <input checked="" type="checkbox"/> 納入場所(イフ)打合せ <input checked="" type="checkbox"/> 価格打合せ	
DRAWINGS <input checked="" type="checkbox"/> 三面図入手 <input checked="" type="checkbox"/> 立体図お届け		登録済の時チェック	

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FIG. 31

Visit plan

1 TARGET EXTRACTION SCREEN DISPLAY

AMADA
GROUP

終了

担当者：豊田 隆

予定削除

	11月25日	11月26日	11月27日	11月28日	11月29日	11月30日	12月01日
1	(株)E	(株)O M(株)	(有)O		R(株)		
2					S(株)		
3							

○	○	PRESS	SHEET METAL MACHINE	TOOL	MAINTENANCE	機種規模	機種GR	その他
LASER	SYSTEM	○	○	FA77	OIL REPLACE	仕事先	好読素	

60件

CUSTOMER NAMES	SHEET METAL PRESS CUTTING	ANT	VISIT	PAYMENT	POSSIBLE MACHINE	POINT
1 A(有)					NO WITHIN 3 NO NOTHING	
2 B					3内未 無	
3 (株)C					3内未 無	
4 (株)D					3内未 無	
5 (株)D					YES WITHIN 1 STANDARD	
6 (株)E					NO WITHIN 3 OUT 17-7 0	
7 (有)F					3内未 無	
8 G(株)					3内未 無	
9 H(株)					3内未 無	
10 I(株)					3内未 無	
11 K(株)					3内未 無	
12 (株)K					3内未 無	
13 M(株)					3内未 無	
14 N					3内未 無	
15 O					3内未 無	
16 7#1P					3内未 無	

あQ□□◇

[VIST] YES WITHIN 1: VISIT WITHIN1 MONTH; YES WITHIN 3: VISIT WITHIN 3 MONTH
NO WITHIN 3: NO VISIT WITHIN 3 MONTH

[PAYMENT] NO: NO PAYMENT; 1 OUT: TO TERMINATE MORE THAN 1 YEAR LATER
(UNSETTLED PAYMENT)

[POSSIBLE MACHINE] IF THERE ARE POSSIBLE MACHINE TO BE BOUGHT, DISPLAY POINTS
AND IMPLEMENTING PROCESS

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FIG.32

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		11月27日	11月28日	11月29日	11月30日	12月01日	12月02日	12月03日	予定削除
1	M(株)		V(株)		V'(株)		(株)X		
2	(株)H				Z'(株)				
3									
4									

一覧	加実施	実施	展示会実施	展示会契約	参考見積提出	展示会契約	金型成約待	印刷
38台								

	CUSTOMER NAMES	NAME OF MACHINE	POINT	AMOUNT OF MONEY	COMPETITION	OLD	NEW
1	(株)777 八千代	NCT	4	0			
2	T(株)	RG80	3	1000	有		
3	T(株)	I7-J		50			
4	T(株)	ワタワ		0			
5	U(有)	ワタワ		0			
6	(株)E	特型		0			
7	(株)E	DB610	4	0			
8	(有)F	ワタワ		0			
9	M(株)	I7-J		0			
10	M(株)	I7-J		200			
11	M(株)	ABC	14	0			
12	V(株)	IW45	1	0			
13	W(株)	QWEDQWEDWQ		0			
14	X(株)	I7-J		0			
15	X(株)	CSW220	3	0			
16	Y(株)	I7-J		1000			

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FIG.33

COMPANY NAME (株)アマダハ千代センター
 ADDRESS 八千代市大和田新田122-27秋 田市新都市工場団地
 TELEPHONE NUMBER 0463-73-3217
 CONFIRMATION (Q)
 CANCEL

MOVE UPWARD
 MOVE LEFT

川口湖
 富士吉田市
 山梨県
 御殿場市
 800m

UNIT OF MOTION
 35
 ZOOM
 5

USER SPECIFIED ON THE PREVIOUS SCREEN IS SHOWN AT THE CENTER

IBM SALES OFFICE CODE	IBM CUSTOMER CODE	COMPANY NAME
310	0100004	(株)アマダハ千代センター
310	0100005	(株)アマダ千歳北ジ-エス
310	0100101	(株)アマダメトリックス千歳北ジ-エス
310	0100107	(株)アマダメトリックス江戸川センター
310	0100108	(株)アマダメトリックス千歳東センター

①

Color: signal selected in the previous screen, <<click>>
 • The shape changes from circle to square.
 • In the list below the map, the color of user changes to blue.

Magnification is specified (enlarge or reduce)

Unit of motion to the right and left and upward and downward can be specified.

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